

Corporate|NTL

LEGAL AWARDS 2012

International Legal Awards for Practice Excellence

Motaz Eldreny is a member of Sarie-Eldin & Partners' capital market and securities practice. He has advised leading corporate and financial institutions in Egypt and appeared in many of the most challenging, high profile and significant offerings (debt and equity) of recent years.

Mr Eldreny has a broad corporate and securities experience with special emphasis on debt and equity offerings. He has a considerable experience in various types of financing transactions, such as public offerings, representing both issuers and underwriters; private placements, representing both issuers and investors; and debt restructuring.

Mr Eldreny also represents clients in securitisations involving a wide variety of asset types, for instance commercial mortgages and financial lease. He has represented clients in structured finance transactions including mezzanine finance and equity-linked (convertible and exchangeable) bond issues.

Previously, Mr Eldreny served as a corporate counsel to the Middle East largest steel producer and has been advising on the areas of corporate governance, anti-trust and international trade regulations.

Sarie-Eldin & Partners was established by Dr. Hani Sarie-Eldin in 2007. The firm comprises highly qualified professionals able to provide effective legal services and advice. The firm specialises in business and commercial law, including inter alia capital markets, M&A, GDRs, derivatives, IPOs, private placements, banking, corporate finance, project finance, PPP projects, corporate restructuring, commercial agencies, real

estate development projects, and information technology. Moreover, the firm has a strong Procedures and Government Relations Department, which carries out all relevant corporate and administrative matters for the firm's clients.

Although Sarie-Eldin & Partners is a relatively new firm, it enjoys strong regional presence, and a large local and international client base consisting of leading local corporations, regional and international financial institutions, transnational corporations and governmental organisations.

Mission

Sarie-Eldin & Partners are committed to provide their valued clients with quality legal services for the best value. They follow strict quality control processes and ensure that every lawyer is endowed with the necessary tools and qualifications to offer first-rate and timely legal support. The firm's objective is to address its clients' legal requirements in the most effective manner. The firm is particularly keen to maintain strong relationships with its clients, guide them towards success while enabling them to attain their targets.

Vision

Perseverance, professionalism and dedication to clients constitute core values and goals for practitioners at Sarie-Eldin & Partners. Such values provide the practice with the structural foundation to be recognised as the leading law firm in Egypt and in the MENA region.

Corporate Social Responsibility

Professionals at Sarie-Eldin & Partners stand strongly for corporate social responsibilities. They have made it a consistent policy to offer free of charge services to any client who wishes to pursue charity work in Egypt. The firm has been elected as the legal advisors to Al-Fayed family to do their charity work in Egypt. It has also served as legal advisors to the Komen and Egyptian Breast Cancer Foundation.

Egypt Securities Lawyer of the Year



**Sarie-Eldin
& Partners**



Sarie-Eldin & Partners

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Since 1992, Nadia Kettani has been a Partner, Co-Manager and the Head of the International Consulting Department at Kettani Law Firm in Casablanca, Morocco.

KLF is one of Morocco's oldest and most prestigious law firms. The firm was founded in 1971 and currently has over 100 employees of which 50 are attorneys and legal consultants practicing in all areas of business law, with expertise in stock exchange law, aviation law, insurance, telecommunications, energy, hospitality, labour law, intellectual property, audits, corporate finance, banking, project finance, commercial law and IPOs. Additionally, the firm has a vast experience in arbitration at international level and litigation as well as commercial dispute resolution.

There are eight major areas of Nadia's practice:

- Corporate, including Mergers & Acquisitions;
- Banking, including Project finance;
- Energy, including Renewable Energy;
- Telecommunication;
- Pharmaceutical Industry;
- Capital markets;
- Aviation.

In each area, Nadia is assisted by a fully qualified team of lawyers.

Nadia represents most multinational and blue-chip companies investing in Morocco. Her clients include European, Anglo Saxon, Gulf and Asian companies.

Nadia obtained her Juris Doctorate at Hassan II University of Casablanca and a double Masters degree in Civil and Business law. As a young graduate she interned in law firms in Paris, France, as well as in the United States. She is fluent in French, Arabic and English. Nadia continuously avails herself to her clients, and represents them with a lot of dedication and enthusiasm. As a business executive, she understands the importance of responsiveness, and is committed to providing efficient and cost-effective legal services to her clients.

Nadia is rated "2012 Leading Lawyer" by IFLR 1000, which is one of the highest ratings given to lawyers.

Nadia leads the Mergers & Acquisitions Consulting Department, specialising in providing consulting services to sellers and buyers alike. She was the writer of "Getting the Deal Through: Mergers & Acquisitions" for Morocco for the last two years and this year's publication as well. She also wrote articles in Oxford Business Group and The World Bank and the International Finance Corporation's publication: "Doing Business".

Nadia's recent transactions include:

1. Advising on all the current power projects in Morocco;
2. Advising banks in the financing of large scale investments in the cement industry;
3. Advising France Telecom on 40% acquisition of MediTelecom;
4. Advising major international players in the hospitality business.

Nadia is a member of the UIA Women Corporate Directors and the IBA.

Morocco M&A Lawyer of the Year



Kettani Law Firm

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